



# 6

# Questions to Ask Before Picking a Contractor

# 1. Where are they located?

Are they local or do they go from place-to-place looking for work? Are they brick-and-mortar, or do they operate out of a van? A local, established business offers reliable service before and after the job is done.



## 2. How long have they been in business?

An older, established business means they aren't going anywhere after the job is done. If you have warranty issues or questions later on, they'll be available to address them.

### 3. Are they insured?

Do they have the proper liability insurance for their team? Is the crew insured, or just the owner? Proper insurance guarantees that you won't be held liable for any accidents that could occur on your property during the job.



### 4. Do they have a good workmanship warranty

What does the warranty cover and for how long? What can void the warranty? Will they come and fix any issues at no cost to you?

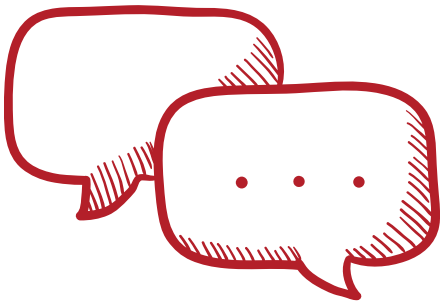


## 5. Who does the actual work?

Does the business have their own in-house technicians, or do they subcontract the work? If they utilize subcontractors, it's difficult to guarantee the quality of the work, even if the sales rep seems great.



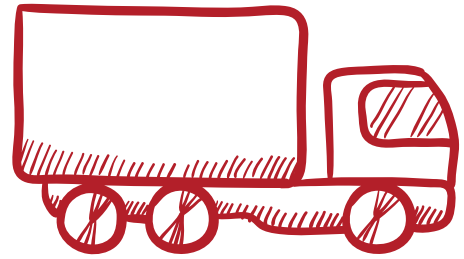
## 6. What do other homeowners say?



Check company reviews and ask for references. Take some time to learn about firsthand experiences from other homeowners.

# **BONUS:**

## **What materials do they use?**



There are two major ways a contractor will undercut their competitors in cost. Either they will subcontract the work to an inexperienced crew so they can pay less for labor (meaning low quality work), or they will skimp on the materials (meaning an overall low quality project).

Even if you don't know much about type of project you are doing - whether it be a window replacement, new flooring, or new countertops - take some time to research what materials are best, and what material manufacturers typically require to uphold their product warranties. This way, you can prepare yourself with the right questions to ask the contractor. You can verify whether they are using quality materials or cutting corners just to earn the sale.





Artisan Quality Roofing is a local, family-owned roofing business based in Apex, North Carolina and serving the entire NC Triangle Area. Our #1 goal is to provide homeowners with the quality service they deserve, every time.